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7

8 UNITED STATES DISTRICT COURT

9 FOR THE EASTERN DISTRICT OF WASHINGTON

10 ELVIS RUIZ FRANCISCO	)	
JAVIER, CASTRO and EDUARDO	)	
11 MARTINEZ,	)	Case No. 2:11-cv-03088-RMP
	)	
12 Plaintiffs,	)	
	)	
13 v.	)	DEFENDANT WESTERN
	)	RANGE ASSOCIATION'S
14 MAX FERNANDEZ and ANN	)	MEMORANDUM IN SUPPORT
FERNANDEZ, a Marital	)	OF MOTION FOR SUMMARY
15 community; and WESTERN	)	JUDGMENT
RANGE ASSOCIATION, a foreign	)	
16 nonprofit organization,	)	
	)	
17 Defendants.	)	

18 **I. INTRODUCTION**

19 This is a wage case involving agricultural workers from Chile. Plaintiffs Elvis  
20 Ruiz, Francisco Javier Castro, and Eduardo Martinez ("Plaintiffs") are Chilean  
21 citizens. In 2007, they applied for and obtained H-2A visas to work as sheepherders  
22 in the United States. *See* Complaint, Dkt. 1, ¶1. The H-2A visa program allows

DEFENDANT WESTERN RANGE ASSOCIATION'S MEMORANDUM IN SUPPORT OF  
MOTION FOR SUMMARY JUDGMENT - 1

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1 foreign workers to temporarily work in the United States, subject to regulations  
2 promulgated by the U.S. Department of Labor (“USDOL”).

3 Western Range Association (“WRA”), a non-profit organization, was created  
4 by agricultural employers to help employers and foreign workers successfully  
5 navigate the intricacies of the H-2A program. *See* Complaint, Dkt. 1, ¶11.

6 Plaintiffs contacted WRA’s Chilean representative to apply for H-2A visas.  
7 *See* Deposition of Elvis Ruiz (“Ruiz Depo.”), pg. 17; Deposition of Francisco Javier  
8 Castro (“Castro Depo.”), pgs. 61-62; Deposition of Eduardo Martinez (“Martinez  
9 Depo.”), pg. 47 (Exhibits 1 through 3 to the Declaration of Timothy J. Bernasek  
10 (“Bernasek Decl.”)). WRA helped Plaintiffs obtain their H-2A visas and coordinated  
11 their transportation to the United States. Plaintiffs subsequently went to work as  
12 shepherders for various ranchers, including co-defendant Max Fernandez  
13 (“Fernandez”) from 2007-2010.

14 Plaintiffs entered into written employment agreements with Fernandez,  
15 wherein Fernandez, pursuant to the H-2A regulations, agreed to pay them no less  
16 \$750 per month. They were also given three meals a day, free housing, and worker’s  
17 compensation coverage.

18 Fernandez supervised and managed Plaintiffs’ work on the ranch. *See* Castro  
19 Depo., pgs. 63-66; Martinez Depo., pgs. 46-48; Ruiz Depo., pgs. 38-40. He dictated  
20 the manner and method by which their work was done. He also controlled their work  
21 schedule, housing arrangements, monetary compensation, and other work conditions.  
22 *Id.* Simply put, Plaintiffs were on the ranch to work for Fernandez as his employees.

1 *Id.*

2 Plaintiffs quit working for Fernandez in 2010. They alleged that Fernandez  
3 required them to do non-shepherding work on occasion, such as cutting the grass  
4 and/or chopping firewood. Plaintiffs, therefore, claimed that they were entitled to  
5 minimum wage under the Fair Labor Standards Act (“FLSA”).

6 The USDOL investigated Plaintiffs’ allegations and found them to be wholly  
7 without merit. *See* USDOL Report, Ex. 4 to Bernasek Decl. Undeterred, Plaintiffs  
8 filed this lawsuit against Fernandez and WRA, alleging violations of the FLSA, state  
9 wage laws, and breach of contract.

10 Plaintiffs’ specific claims against WRA involve the FLSA, Washington state  
11 wage laws, breach of employment contracts, and quantum meruit. Each claim fails  
12 for one specific reason: *WRA was not Plaintiffs’ employer*. The record is undisputed  
13 that Fernandez — not WRA — controlled Plaintiffs and served as their employer.  
14 WRA simply helped Plaintiffs apply for and obtain their H2-A visas. Accordingly,  
15 WRA is entitled to judgment as a matter of law.

## 16 **II. POINTS AND AUTHORITIES**

### 17 **A. Summary Judgment Standard.**

18 “Summary judgment procedure is properly regarded not as a disfavored  
19 procedural shortcut, but rather as an integral part of the Federal Rules as a whole,  
20 which are *designed to secure the just, speedy and inexpensive determination of every*  
21 *action.*” *Celotex Corp. v. Catrett*, 477 U.S. 317, 323-24 (1986) (emphasis added).

22 Summary judgment is appropriate when “the pleadings, depositions, answers

1 to interrogatories, and admissions on file, together with the affidavits, if any, show  
 2 that there is no genuine issue as to any material fact and that the moving party is  
 3 entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(c).

4 A factual dispute is “genuine” if the evidence would allow a reasonable juror  
 5 to return a verdict for the non-moving party. *Id.* The mere existence of a “scintilla of  
 6 evidence in support of plaintiff’s position will be insufficient; there must be evidence  
 7 on which a jury could reasonably find for the plaintiff.” *Id.* (emphasis added).

8 Here, Plaintiffs, to survive summary judgment, must offer evidence that WRA  
 9 was their employer. They cannot. Accordingly, summary judgment is required.

10 **B. WRA is Not a Joint Employer under the FLSA or State Law.**

11 Plaintiffs, to succeed on their FLSA and state wage claims, must prove that  
 12 WRA was a joint-employer. Without such a showing, the claims must be dismissed  
 13 on summary judgment.

14 Whether or not a party was a joint-employer under the FLSA or state law wage  
 15 claims presents a question of law for the Court. *See Torres-Lopez v. May*, 111 F.3d  
 16 633, 638 (9<sup>th</sup> Cir. 1997). The question is governed by the economic realities test. *See*  
 17 *Bonnette v. California Health & Welfare Agency*, 704 F.2d 1465, 1470 (9<sup>th</sup> Cir.  
 18 1983). That test examines the totality of the circumstances and the economic reality  
 19 of the situation, considering a non-exhaustive list of factors. *See Moreau v. Air Fr.*,  
 20 356 F.3d 942, 946-48 (9<sup>th</sup> Cir. 2004); *Anfinson v. FedEx Ground*, 159 Wn. App. 35,  
 21 50, 244 P.3d 32 (2010) (using FLSA economic realities test to analyze Washington  
 22 state wage claims).

1 The relevant factors considered by the Court include: (1) the nature and degree  
 2 of control of the workers; (2) the degree of supervision, direct or indirect, of the  
 3 work; (3) the power to determine the pay rates or the method of payment of the  
 4 workers; (4) the right, directly or indirectly, to hire, fire or modify the employment  
 5 condition of the workers; (5) preparation of payroll and the payment of wages; and  
 6 (6) whether the premises and equipment of the employer are used for the work. *Id.*

7 No single factor is determinative. The Court must consider all relevant factors  
 8 in a particular situation to determine whether a joint employment relationship exists.  
 9 *See Torres-Lopez*, 111 F.3d at 639.

10 Here, Plaintiffs cannot meet their burden to prove that WRA was a joint-  
 11 employer under the applicable test—and it is not even close. The record is  
 12 undisputed that WRA, a non-profit organization, merely facilitated Plaintiffs' H2-A  
 13 visa applications. Plaintiffs went to work as shepherders for Fernandez. Fernandez  
 14 was their boss. He controlled their work conditions. He controlled their schedules.  
 15 He controlled their method of payment. He controlled the manner and method by  
 16 which their work was done. WRA did none of these things. These facts are  
 17 undisputed and they require judgment as a matter of law in favor of WRA.

18 1. WRA exercised no control over Plaintiffs.

19 The first factor needs little discussion. The record is undisputed that WRA  
 20 exercised no control whatsoever over Plaintiffs' work at the Fernandez ranch. To  
 21 wit, each Plaintiff testified unequivocally that Fernandez — not WRA — controlled  
 22 their work at the ranch. *See* Castro Depo., pgs. 63-66; Martinez Depo., pgs. 46-48;

1 Ruiz Depo., pgs. 38-40.

2 The USDOL agrees. The USDOL, after investigating Plaintiffs' allegations,  
3 found that "[o]nce they arrive at the ranch, WRA doesn't have any control over the  
4 workers, all duties and assignments are made by the rancher." See USDOL Report,  
5 pg. 3.

6 It is difficult, if not impossible, to imagine a scenario where a defendant can be  
7 found to be a joint-employer where it exercised no control whatsoever over the  
8 plaintiff. That is the case we have here. WRA played no role in Plaintiffs' work at  
9 the ranch. Plaintiffs worked for Fernandez. Accordingly, this factor weighs heavily  
10 in favor of WRA.

11 2. WRA did not supervise Plaintiffs' work.

12 This factor also requires little discussion. WRA never supervised Plaintiffs'  
13 work at anytime while at the Fernandez ranch. Again, each Plaintiff testified that  
14 WRA never stepped foot on the Fernandez Ranch — much less supervised their  
15 work. See Castro Depo., pgs. 66; Martinez Depo., pgs. 48; Ruiz Depo., pgs. 40.  
16 Plaintiffs each testified that Fernandez supervised their work. Accordingly, this  
17 factor also weighs heavily in favor of WRA.

18 3. WRA did not control the rate or method of pay.

19 This factor also weighs heavily in WRA's favor. WRA has no control over the  
20 rate of pay or method of payment. The USDOL, as part of its Special Procedures for

21 /////

22 /////

1 shepherders under the H-2A program, determines the pay rates for the workers.<sup>1</sup>

2 Moreover, each Plaintiff testified that Fernandez controlled the method of payment.

3 *See* Castro Depo., pg. 66; Martinez Depo., pg. 47-48; Ruiz Depo., pg. 40.

4 4. The right to hire, fire, or modify the employment conditions of the  
5 workers.

6 WRA obtains workers for its members under the H-2A program. Accordingly,  
7 WRA has the ability to modify the employment conditions of a worker only if it finds  
8 the member is not complying with H-2A program requirements or if the worker or  
9 employer requests a transfer. *See* Deposition of Dennis Richins, pgs. 88-90, 168-170,  
10 Ex. 5 to Bernasek Decl. To the extent WRA has any ability to modify employment  
11 conditions, it can only be done to the extent provided under H-2A regulations. *Id.*  
12 There is simply no evidence in the record to prove, or even suggest, WRA ever  
13 attempted to fire or otherwise alter Plaintiffs' work conditions.

14 Importantly, the USDOL addressed this factor in its investigation of Fernandez  
15 by concluding, "WRA and the USDOL are responsible for *setting up* the employment  
16 conditions for receiving and employing the H-2A workers and once they are assigned  
17 to a rancher the rancher is then responsible for the (sic) hiring and firing the  
18 Workers." *See* USDOL Report, pg. 3. (emphasis added).

19 Fernandez directly controls the employment conditions of the workers. To the  
20 extent WRA is even indirectly responsible for these conditions, it is only as required

21 <sup>1</sup> Section 6 of the "Special Procedures Labor Certification Process For Shepherders And  
22 Goatherders Under The H-2A Program provides that the workers are to be paid the highest of the  
prevailing wage rate, the adverse effect wage rate, or the federal/state minimum wage. In  
2010/2011 the rate was \$750 a month in Washington.



1 under the H-2A program.

2 5. Preparation of payroll and payment of wages.

3 This factor also supports WRA's position. WRA never prepared payroll or  
4 payment information. Again, each Plaintiff testified that they were paid by  
5 Fernandez—not WRA. *See* Castro Depo., pg. 66; Martinez Depo., pg. 47-48; Ruiz  
6 Depo., pg. 40. There is no evidence in the record to suggest otherwise.

7 Also, the USDOL, addressing this issue, concluded that: "Fernandez makes all  
8 the decisions involving pay rates above the specified amount, pay dates,  
9 transportation, and hiring and firing, as well as completing the workers payroll." *See*  
10 USDOL Report, pg. 3.

11 6. WRA's premises and equipment were never used.

12 The final relevant factor to consider is whether WRA's equipment and/or  
13 premises were used by Plaintiffs. They were not. WRA is a non-profit organization  
14 with its principal office in Utah. Plaintiffs worked at the Fernandez ranch in  
15 Washington, and they used his equipment. *See* Castro Depo., pg. 66; Martinez  
16 Depo., pg. 47-48; Ruiz Depo., pg. 40. Again, this factor weighs heavily in WRA's  
17 favor.

18 7. Summary of the factors.

19 While the typical joint-employer case requires a careful balancing of facts that  
20 fall on both sides of the analysis, such balancing is not necessary in this case. There  
21 are no facts that prove, or even suggest, that WRA was a joint-employer. Each factor  
22 favors WRA.



1 The record is clear that Fernandez was Plaintiffs' employer. He told them  
2 what work to perform. He supervised their work. He controlled the method of  
3 payment. He controlled their work schedule. All work was performed on his ranch.  
4 In fact, each Plaintiff testified that they never spoke to or saw any WRA  
5 representative while they worked for Fernandez. There is simply no evidence to  
6 support Plaintiffs' claims. Accordingly, they must be dismissed.

7 **C. Plaintiffs' Breach of Contract Claims Fails as a Matter of Law.**

8 Plaintiffs allege vaguely that "Defendants entered into employment contracts"  
9 with them. See Complaint, ¶67. Plaintiffs further allege that these purported  
10 employment contracts were breached by violating the FLSA and state wage laws.  
11 Plaintiffs are wrong.

12 WRA and Plaintiffs are not parties to any employment contracts. Rather,  
13 Plaintiffs and Fernandez are parties to certain employment contracts. Thus, the claim  
14 fails for that simple reason.

15 The claim fails for an additional reason. As discussed above, because WRA  
16 did not exercise the type of control necessary to bring it within the scope of the FLSA  
17 or state wage claims, it could not have violated those statutes as a matter of law.  
18 Thus, even assuming WRA is subject to some purported employment contract, the  
19 contract was not breached. Accordingly, summary judgment is required.

20 **D. Plaintiffs' *Quantum Meruit* Claim Fails as a Matter of Law.**

21 As demonstrated above, there is no joint employment relationship between  
22 WRA and Plaintiffs. As such, Plaintiffs' claim for recovery under the doctrine of

1 *quantum meruit* similarly fails.

2 *Quantum meruit* is the method of recovering the reasonable value of services  
 3 provided under a contract implied in fact. *Young v. Young*, 164 Wash. 2d 477, 485,  
 4 191 P.3d 1258, 1262 (2008). “[T]he elements of a contract implied in fact are: (1)  
 5 the defendant requests work, (2) the plaintiff expects payment for the work, and (3)  
 6 the defendant knows or should know the plaintiff expects payment for the work.” *Id.*

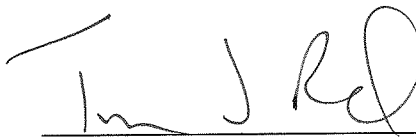
7 Here, the record is undisputed that Fernandez requested the work performed by  
 8 Plaintiffs — not WRA. WRA never requested that Plaintiffs perform any of the work  
 9 completed for Fernandez. Thus, their claim fails as a matter of law.

### 10 III. CONCLUSION

11 Based on the foregoing, all of Plaintiffs’ claims against WRA fail as a matter  
 12 of law and should be dismissed.

13 Dated: December 3, 2012.

14  
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**CERTIFICATE OF SERVICE**

I hereby certify that on December 3, 2012, I caused the foregoing document to be electronically filed with the Clerk of the Court using the CM/ECF system and caused it to be served by mail to the following:

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